## A STUDY ON EFFECTIVENESS OF ONLINE SHOPPING IN THOOTHUKUDI.

Projects submitted to Departments of Commerce

# ST.MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI

Affiliated to manonmaniam sundaranar university, tirunelveli

In partial fulfilment of the requirements of

## **BACHELOR OF COMMERCE**

Submitted by

NAME	REGISTER NUMBER
T.ABINAYA	17SUCA01
V. ABISHA	17SUCA02
S. ANGEL	17SUCA04
A. ANI ANTRO ALFINA	17SUCA05
M. ANITHA	17SUCA06

Under the Supervision of

Dr. Jenifer Trina.R,M. Com., M.Phil., MBA., PH.D



# DEPARTMENT OF COMMERCE (SSC) ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi (MARCH 2020)

### DECLARATION

We have declared that the project entitled "A Study on Effectiveness of online shopping in Thoothukudi" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Dr.R. Jenifer Trina, M.Com., M.Phil., MBA., PHD. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register Number	Signature of the students
T. Abinaya	17SUCA01	T Abinaya
V. Abisha	17SUCA02	V. Abisha
S. Angel	17SUCA04	S.Angel
A. AniAntroAlfina	17SUCA05	A. Olni Olno Olfina
M. Anitha	17SUCA06	M. Anitha.

-				
	0	-	0	
	а	L	c	

Date:

### CERTIFICATE

It is certified that this short term project work entitled "A Study on Effectiveness of online shopping in Thoothukudi" is submitted to St. Mary's college (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 – 2020 by the following students.

Name	Register No.
T. Abinaya	17SUCA01
V. Abisha	17SUCA02
S. Angel	17SUCA04
A. AniAntroAlfina	17SUCA05
M. Anitha	17SUCA06

Signature of the Guide

Signature of the H.O.D

Signature of the Director

Self Supporting Courses
St. Mary's College (Autonomous)
Thoothukudi - 628 001.

Signature of the Princi

Principal

St. Mary's College (Autonomo: Thoothukudi - 628 001.

Signature of the External Examiner

### ACKNOWLEDGEMENT

Our first and fore most thanks to God the Almighty; we are happy that we have got his abundant blessings for completing this project.

Our sincere gratitude is to our principal REV. Dr Sr. A.S.J. LUCIA ROSE. M.Sc., M Phil., PH.D., PGDCA for her encouragement in academic activities.

We thank our director REV. Sr. F. MARY JOYCE BABY for her encouragement in academic activities.

We express our deepest thanks to MS. P. MARIA SAHAYA ROSSIYANA M.Com., M.Phil., NET, Head of the department of Commerce.

We express our deepest thanks to Dr R. JENIFER TRINA, M.Com., M.Phil., MBA., PH.D

We express our heartful and beloved thanks to our beloved parents for their encouragement and support which helped us to make our efforts end in excess.

We great fully acknowledge all our friends, classmates for their valuable help and suggestion during the conduct of this study. It is humble to thank all who have indulged in this project to make it a grand success.

## CHAPTERISATION

I		INTRODUCTION TO THE STUDY	1-10
I	1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 1.10 1.11 1.12 1.13 2.1 2.2 2.3 2.4 2.5 2.6	Background to the study Objectives Statement of the problems Scope of the study Limitation of study Methodology Research design Collection of data Construction of tools Application of statistical Sampling design Period of study Review of literature PROFILE OF THE STUDY History of online shopping Summary of online shopping Online shopping in India Risk factor Preserving privacy Consumer cognition	1-10
		<ul><li>Flip kart</li><li>Ebay.in</li><li>Tradus.in</li></ul>	
		FutureBazaar.com Buy the price.com InfiBeam.com	
		<ul> <li>Homeshop18.com</li> <li>YEBHI.com</li> <li>Snapdeal.com</li> </ul>	
		➤ Myntra.com ➤ Shopclues.com ➤ Goodlife.com	
		<ul><li>Naaptol.com</li><li>Amazon</li><li>Jabong.com</li></ul>	

2.9	Product delivers details	
2.10	Features of online shopping	
	<ul> <li>Clean Navigational menu with an insite search &amp; product</li> </ul>	
	categories	
	<ul> <li>Detailed product descriptions</li> </ul>	
	Good quality product photos with image zoom &	
	thumbnails	
	Demo videos	
	Review box	
2.11	Advantages of online shopping	
	> Convenience	
	Price comparison option	
	Reduced costs	
	Lower prices	
	➤ Increased variety	
2.12	Disadvantages of online shopping	
	Delay in delivery	
	<ul> <li>Lack of significant discounts in online shops</li> </ul>	
	Lack of touch & feel of merchandise in online shopping	
	<ul> <li>Lack of interactivity in online shopping</li> </ul>	
	<ul> <li>Lack of shopping experience</li> </ul>	
	Lack of close examination in online shopping	
	Frauds in online shopping	
	Delivery times is not clear	
2.13	Additional information	
	<ul> <li>Tips for safe online shopping</li> </ul>	
Ш	DATA ANALYSIS & INTERPERATION	34-52
IV	FINDINS & SUGGESTION	53-54
V	CONCLUSION	55
VI	ANNEXURE I	
	Bibliography	56
	ANNEXURE II	
	Questionnaire	57-63

## LIST OF TABLES

Table No.	Title	Page No.
3.1	Age wise classification of the respondents	34
3.2	Education wise classification of the respondents	35
3.3	Occupation wise classification of the respondents	36
3.4	Income wise classification of the respondents	37
3.5	Region wise classification of the respondents	38
3.6	Products preferred by respondents online	39
3.7	Online stores preferred by respondents	40
3.8	Amount spend by the respondents in online shopping	41
3.9	Similarity of products while delivery	42
3.10	Overall experience of the respondents on online shopping	43
3.11	Customer's attitude towards the price of online shopping	44
3.12	Opinion of the respondents regarding the online shopping advertisement	45
3.13	Safety of online shopping	46
3.14	Barriers of online shopping	47
3.15	Recommendations by the respondents to use online shopping	48
3.16	Ranking the top items purchased online	49
3.17	Ranking the factor that influence others to recommend	50
3.18	Ranking the problems of online shopping	51
3.19	Ranking the effects of online shopping	52

#### CONSUMER ATTITUDE TOWARDS GREEN PRODUCTS

A study with reference on Thoothukudi District

Project submitted to Departments of Commerce

## ST.MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI Affiliated to

## MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

### BACHELOR OF COMMERCE

## Submitted by

NAME	REG.NO
M.ANTHONY MARIYA SIRONIYA	17SUCA07
S.ANTO FUJI	17SUCA08
M.ARSH MUBEENA	17SUCA09
M.S.ASWANYLAL	17SUCAIO
K.BANU PRIYA	17SUCA11

Under the Supervision of

Dr. T. Priyanka M.Com., MBA., Ph D.



# DEPARTMENT OF COMMERCE (SSC) ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

(MARCH 2020)

## **DECLARATION**

We have declared that the project entitled " A Study on consumer attitude towards green products" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Dr. T. Priyanka M.Com., MBA., Ph.D. This project has not previously formed bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature
1. M.Anthony Mariya Sironiya	17SUCA07	M. Arthony Mariya Sivoniya
2. S.Anto Fuji	17SUCA08	8. Anto Suji
3. M.Arsh Mubeena	17SUCA09	S. Anto Suji M. Asish Mulneami
4. M.S.AswanyLal	17SUCAIO	M. S. Aswany Lal
5. K.Banu Priya	17SUCA11	K. Bons Priya

Place:

Date:

#### **CERTIFICATE**

It is certified that this short term project work entitled "A Study on consumer attitude towards green products" is submitted to St. Mary's college (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of "Bachelor of Commerce" and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019—2020

Name of the students	Register No.
1. M.Anthony Mariya Sironiya	17SUCA07
2. S.Anto Fuji	17SUCA08
3. M.Arsh Mubeena	17SUCA09
4. M.S.AswanyLal	17SUCAIO
5. K.Banu Priya	17SUCA11

Signature of the Guide

T. Rijarka

Signature of the Director

Director
Self Supporting Courses
St. Mary's College (Autonomous)
Thoothukudi - 628 001.

3. Pooledahi

**Signature of the External Examiner** 

Mana Sahay Rossiyane Signature of the H.O.D

Lucia Rose

Signature of the Principal Principal

St. Mary's College (Autonomous Thoothukudi - 628 001.

## A STUDY ON PROBLEMS AND CHALLENGES FACED BY THE EMPLOYEES DURING MATERIAL HANDLING IN TUTICORIN PORT

Project submitted to Department of Commerce

## ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

## MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

## BACHELOR OF COMMERCE

## Submitted by

NAME	REG.NO
S. BLESSY	17SUCA16
M. BANU PRIYA	17SUCA12
S. BARVEEN	17SUCA13
M. BASIL JEYASREE	17SUCA14
M. DIVYA	17SUCA17

Under the Supervision of

Mrs. A. INDRA REFLINE MISSIER M.Com, M.Phil., MBA.



DEPARTMENT OF COMMERCE (SSC)
ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Re-accredited with "A+" Grade by NAAC)

Thoothukudi

**MARCH 2020** 

## A STUDY ON PROBLEMS AND CHALLENGES FACED BY THE EMPLOYEES DURING MATERIAL HANDLING IN TUTICORIN PORT

Project submitted to Department of Commerce

#### ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

## MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

#### BACHELOR OF COMMERCE

#### Submitted by

NAME	REG.NO
S. BLESSY	17SUCA16
M. BANU PRIYA	17SUCA12
S. BARVEEN	17SUCA13
M. BASIL JEYASREE	17SUCA14
M. DIVYA	17SUCA17

Under the Supervision of

Mrs. A. INDRA REFLINE MISSIER M.Com., M.Phil., MBA.



## DEPARTMENT OF COMMERCE (SSC) ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Re-accredited with "A" Grade by NAAC)

Thoothukudi

**MARCH 2020** 

#### DECLARATION

We have declared that the project entitled "A study on problems and challenges faced by the employees during material handling in Tuticorin port" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Mrs. A. Indra Refline Missier M.Com., M.Phil. MBA. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
S. Blessy	17SUCA16	Bhf.B
M. Banu Priya	17SUCA12	M. Banu priya
S. Barveen	17SUCA13	Raspenso
M. Basil Jeyasree	17SUCA14	M. Basil Jeyasver
M. Divya	17SUCA17	M.Q.

Place: Thoothukudi

Date:

#### CERTIFICATE

It is certified that this short term project work entitled "A study on problems and challenges faced by the employees during material handling in Tuticorin port" is submitted to St. Mary's college (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirement for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce, St. Mary's College (Autonomous). Thoothukudi during the year 2019-2020 by the following students.

Name	Register No.
S. Blessy	17SUCA16
M. Banu Priya	17SUCA12
S. Barveen	17SUCA13
M. Basil Jeyasree	17SUCA14
M. Divya	17SUCA17

Head of the Department

Mana Sahaya Koriyane

Self Supporting Courses St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Principal

St. Mary's College (Autonomo: Thoothukudi - 628 001.

Signature of the External Examiner

#### AGKNOWLEDGEMENT

We acknowledgement the abundant blessings and grace of God Almighty who has always been our source of energy and knowledge.

We extend our sincere thanks to Dr. Sr .A.S.J. Lucia Rose, M.Sc., PGDCA., M.Phil., Ph.D. Principal, and our Self Supporting Course Director Rev. Sr. F. Mary Joyce Baby M.A M.Phil., and our department staff who have helped us in our work.

It is our pleasure to extent our thanks to the Head of the Department of Commerce Mrs. P. Maria Sahaya Rossiyana M.Com., M.Phil., NET. for her valuable suggestions and encouragement in completing the work.

We express our deepest sense of gratitude to our guide Mrs. A. Indra Refline Missier M.Com., M.Phil., MBA. Assistant Professor, Department of commerce, for the excellent and untiring guidance throughout the entire process of completing our project.

Finally, we record our sincere thanks to our parents and friends for their encouragement during the work.

With deep sense of gratitude, we thank all who have responded whole heartedly to complete our project.

-The Group

## LIST OF TABLES

TABLE NO	DESCRIPTION	PAGE NO
3.1	Age Wise Classification	40
3.2	Gender Wise Classification	41
3.3	Educational Qualification Wise Classification	42
3.4	Experience Wise Classification	43
3.5	Monthly Income Wise Classification	44
3.6	Place of Residence	45
3.7	Equipments Used for Material Handling	46
3.8	Time Taken	47
3.9	Monthly Equipments Required for Better Material Handling	48
3.10	Weight Lifted	49
3.11	Largest Problem in Material Handling	50
3.12	Suggestions Regarding Material Handling	51
3.13	Challenges Faced by Employees in Port	52
3.14	Purpose of Training for Employees in Port	53
3.15	Reduction of Product Damage in Port	54
3.16	Monitoring of Health and Safety at Work in Port	55
3.17	Relaxation of Workers	56
3.18	Department Responsible for Accounting Records	57
3.19	System Used by the Organization in Material Handling	58
3.20	Welfare Measures of Material Handling	59
3.21	Factors Considered for Material Handling	60
3.22	Benefits of Material Handling	61
3.23	Factors Affecting Material Handling	62
3.24	Dependence Of Material Handling Equipment	63
3.25	People Employed in Organization	64
3.26	Influential Factors	65
3.27	Grievance Prone to Organization	66
3.28	Discrepancies of Handling the Grievances	67
3.29	Ranking of Welfare Measures in Port	68
3.30	Ranking of Problems faced frequently while handling the materials	
3.31	Chi –square value between age wise classification and equipments used during material handling	
3.32	Chi-square value between educational qualification wise classification and time taken	

## CUSTOMER SATISFACTION TOWARDS NON – DOMESTIC LIQUEFIED PETROLEUM GAS IN THOOTHUKUDI CITY

Project submitted to Department of Commerce

## ST. MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI

Affiliated to

## MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

## **BACHELOR OF COMMERCE**

Submitted by

**REGISTER NUMBER** 

M. ESAKKI RAJAM	17SUCA18
W. FLANITTA	17SUCA19
I. HASEENA BEGAM	17SUCA20
G. INFENT JEYA	17SUCA21
K ISHWARYA I AKSHMI	17SUC 422

NAME

Under the Supervision of

Mrs. R. MARIA CELESTINA RALPHA M.Com., M.Phil



DEPARTMENT OF COMMERCE (SSC)
ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

(MARCH 2020)

## CERTIFICATE

It is certified that this short term project work entitled "Customer Satisfaction Towards Non - Domestic Liquefied Petroleum In Thoothukudi City" is submitted to St. Mary's college (Autonomous) affiliated to ManonmaniamSundaranar University is partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 - 2020 by the following students.

Name	Register No.	
M. Esakki Rajam	17SUCA18	
W. Flanitta	17SUCA19	
I. Haseena Begam	17SUCA20	
G. Infent Jeya	17SUCA21	
K. Ishwarya Lakshmi	17SUCA22	

Signature of the Guide

Mana Sahaya Rossiyane

Signature of the H.O.D

Signature of the Director Director

**Self Supporting Courses** St. Mary's College (Autonomous) Thoothukudi - 628 001.

Signature of the Principal

**Principal** St. Mary's College (Autonomous) Thoothukudi - 628 001.

Signature of the External Examiner

## DECLARATION

We have declared that the project entitled "Customer Satisfaction towards Non – domestic Liquefied Petroleum Gas in Thoothukudi city" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Mrs. R. Maria Celestina Ralpha M.Com., M.Phil. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
M. Esakki Rajam	17SUCA18	m Esoliti Prim
W. Flanitta	17SUCA19	M. Esalibi Rajay. W. Flaritta
I Haseena Begam	17SUCA20	I Haseena Begam
G. Infent Jeya	17SUCA21	g Injart Lya
K. Ishwarya Lakshmi	17SUCA22	K Isharaya Lakshmi

ΡI	9	•	0	
	a	•	c	

Date:

## ACKNOWLEDGEMENT

Premierly, we would express our gratitude to the only resisting God, without him nothing would have been possible.

We extend our sincere thanks to our Principle Rev. Dr. Sr. A.S.J. Lucia Rose M.Sc., PGDCA., M.Phil., Ph.D, and Director of Self Supporting Courses Rev. Sr. F. Mary Joyce Baby.

We would like to express our heartfelt gratitude to Mrs. P. Maria Sahaya Rossiyana, M.Com., M.Phil., NET, Head of the Department of Commerce (SSC) who has potentially supported throughout the project.

We acknowledge our sincere thanks to our guide Mrs. R. Maria Celestina Ralpha M.Com., M.Phil., for her relentless effort and encouragement which has led to the successfull completion of the project.

We also thank our other department staffs who helped us in the project work. We would like to thank our parents for their valuable help during the course of study. We also thank all the respondents who spent their valuable time and information to make this project a grand success.

CHAPTER	CONTENT	PAGE NO.
1	INTRODUCTION AND DESIGN OF THE STUDY	1
11	PROFILE OF THE STUDY	6
Ш	DATA ANALYSIS AND INTERPRETATION	29
IV	FINDINGS AND SUGGESTIONS	45
V	CONCLUSION	48
VI	ANNEXURE  1. QUESTIONNAIRE  2. BIBLIOGRAPHY	50

## LIST OF TABLES

TABLE	TITLE	PAGE NO
1.1	Price changes of indane in the year 2019	11
1.2	Price changes of HP cylinders in 2019	16
1.3	Price changes of Bharat in the year 2019	21
1.4	Price changes of Super gas in the year 2019	24
1.5	Price changes of Total in the year 2019	28
1.6	Usage of cylinders	31
1.7	Number of customers visting a hotel in a day	32
1.8	Cost of the cylinders	33
1.9	Cylinder enterprises	34
1.10	Weight of cylinders	35
1.11	Type of shop	36
1.12	Mode of payment	37
1.13	Ranking of companies according to price satisfaction	38

1.14	Ranking of companies according to the amenities provided	39
1.15	Likert scale	40
1.16	Cross tabulation between the range of customers and cylinder enterprises	42
1.17	Cross tabulation for cost of cylinders and cylinder enterprises	43
1.18	Cross tabulation between mode of payment and the enterprises of cylinders.	44

## PREVALENCE OF E-LEARNING IN THE COLLEGES OF TUTICORIN

Project submitted to Department of Commerce

## ST.MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI

Affiliated to

## MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirement of

### BACHELOR OF COMMERCE

## Submitted by

NAME	REG. NO
B. JANNATHUL FIRTHOUSE	17SUCA23
V.S.KARUNYAA	17SUCA25
M.KATHIJA JAN	17SUCA26
S.KOHILA	17SUCA27
M.KOKILA	17SUCA28

Under the Supervision of

## Ms. R.MARIA CELESTINA RALPHA M.Com. M.Phil.



# DEPARTMENT OF COMMERCE (SSC) ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

(MARCH 2020)

### DECLARATION

We have declared that the project entitled "Prevalence of E-learning in the Colleges of Tuticorin" is submitted in partial fulfilment of the requirement for the degree in our original work done under the guidance and supervision of Mrs. R. Maria Celestina Ralpha M.Com. M.Phil. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
1. B. Jannathul Firthouse	17SUCA23	Januathal Frithause B
2. V. S. Karunyaa	17SUCA25	Karumaa.V.C
3. M. Kathija Jan	17SUCA26	Katega Jan M
4. S. Kohila	17SUCA27	S. Kohila
5. M. Kokila	17SUCA28	JkoJkila.M.

D	1	-	~		
-	1	а	C	e	:
-	•	***	-	•	•

Date:

## CERTIFICATE

It is certified that this short term project work entitled "Prevalence of e-learning in the colleges of Tuticorin" is submitted to St. Mary's College (Autonomous) affiliated to Manonmaniam Sundaranar University in partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 – 2020 by the following students.

Name	Register No.
B. Jannathul firthouse	17SUCA23
V. S. Karunyaa	17SUCA25
M. Kathija Jan	17SUCA26
S. Kohila	17SUCA27
M. Kokila	17SUCA28

Signature of the Guide

Maera Sahayo Korriyan

Signature of the H.O.D

Signature of Director

Director

Self Supporting Courses

St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Signature of the Principal

Principal

St. Mary's College (Autonomous)
Thoothukudi - 628 001.

21/10/

Signature of the External Examiner

## **ACKNOWLEDGEMENT**

First of all we would like to thank Almighty Lord for this abundant blessings showered upon this throughout this project.

We would like to express our sincere thanks to our principal Rev. Dr. Sr. A.S.J. Lucia Rose, M.Sc., M.Phil. PGDCA., Ph.D., and our Self-Supporting Course Director Rev. Sr. F. Mary Joyce Baby, M.A., M.Phil and our Department staffs who helped us in this project work.

We wish to express our deepest sense of gratitude to Mrs. P. Maria Sahaya

Rossiyana, M.Com., M.Phil., NET, Head of the Department of Commerce (SSC) and to our guide Mrs. R. Maria Celestina Ralpha, M.Com., M.Phil. for their relent less effort and encouragement.

We wish to express our heartfelt thanks to our beloved parents for their encouragement and advice which helped us to make our effort success.

We gratefully acknowledge all our friends and classmates for their valuable help and suggestions during the course of study. We thank all the respondents who gave their valuable information and suggestions to make this project a grand success.

## LIST OF CONTENT

CHAPTER	CONTENT	PAGE. NO
I	Introduction and Design of the study	. 1
II	Profile of the study	6
III	Analysis and Interpretation of the study	23
IV	Findings and Suggestions	42
V	Conclusion	44
Annexure	<ol> <li>Bibliography</li> <li>Questionnaire</li> </ol>	

## LIST OF TABLES

TABLE	TITLE	PAGE. NO
3.1	Gender wise classification	23
3.2	Age wise classification	24
3.3	Educational qualification	25
3.4	Awareness in E-learning	26
3.5	Average time Utilised for E-learning	28
3.6	Preference of E-learning medium	29
3.7	Most Preferred Web site for E-learning	30
3.8	Unawareness of E-learning	31
3.9	Understanding Ability in E-learning	32
3.10	Factors for analyzing implementation of E-learning among colleges	33
3.11	Types of technologies accessed inside the college campus	34
3.12	Development of technical knowledge in E-learning	36
3.13	Satisfaction level towards E-learning advantages	37
3.14	Technological characteristics of E-learning	38
3.15	Disadvantages of E-learning	39
3.16	Elements of E-learning	40
3.17	Usefulness of E-learning	41

## A STUDY ON IMPACT OF E-COMMERCE ON SMALL SCALE RETAIL BUSINESS IN THOOTHUKUDI DISTRICT

Project submitted to Department of Commerce

## ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

## MANONMANIYAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

## BACHELOR OF COMMERCE

## Submitted by

NAME	REG. NO
LOKESHWARI. J	17SUCA29
MARAGATHAM. V	17SUCA30
MARIYA NANTHINI.J	17SUCA31
MARY KANMANI. S	17SUCA32
MUTHUMARI. M	17SUCA35

Under the Supervision and Guidance of

Mrs. A. INDRA REFLINE MISSIER M.Com, M.Phil., MBA.



## DEPARTMENT OF COMMERCE (SSC) ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Re-accredited with "A+" Grade by NAAC)

Thoothukudi

**MARCH 2020** 

#### DECLARATION

We have declared that the project entitled "A study on impact of e-commerce on small scale retail business in Thoothukudi district" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Mrs. A. INDRA REFLINE MISSIER M.Com., M.Phil. MBA. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
1. LOKESHWARI. J	17SUCA29	J. Lokeshwavel
2. MARAGATHAM.V	17SUCA30	1.12 th
3. MARIYA NANTHINI.J	17SUCA31	J. Maria Narothini
4. MARY KANMANI.S	17SUCA32	& Mary Kannani
5. MUTHUMARI.M	17SUCA35	M Muthumari

Place: Thoothukudi

Date:

#### CERTIFICATE

It is certified that this short term project work entitled "A study on impact of e-commerce on small scale retail business in Thoothukudi district" is submitted to St. Mary's college (Autonomous), Thoothukudi affiliated to Manonmaniam Sundaranar University is partial fulfilment of requirement for the degree of Bachelor of commerce and is a record of work done by the Department of Commerce, St. Mary's college (Autonomous), Thoothukudi during the year 2019-2020 by the following students.

Name	Register. No
LOKESHWARI.J	17SUCA29
MARAGATHAM.V	17SUCA30
MARIYA NANTHINI.J	17SUCA31
MARY KANMANI.S	17SUCA32
MUTHUMARI.M	17SUCA35

A. India Refline Missier.

Guide

Head of the Department

Director /

Director

Self Supporting Courses

St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Principal

Principal

St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Signature of the External Examiner

### AGKNOWLEDGEMENT

We acknowledgement the abundant blessings and grace of god Almighty who has always been our source of energy and knowledge.

We extend our sincere thanks to **Dr. Sr. A.S.J. Lucia Rose M.Sc.,PGDCA.,M.Phil.,Ph.D.**Principal, St. Mary's college (Autonomous) Thoothukudi, for the constant encouragement and blessings for doing this work successfully and our Self Supporting Course Director **Rev. Sr. F. Mary Joyce Baby M.A., M.Phil.,** and our department staff who have helped us in our work.

It is our pleasure to extend our thanks to the Head and Associate Professor of the Department of Commerce Mrs. P. Maria Sahaya Rossiyana M.Com., M.Phil., NET, for her valuable suggestions and encouragement in completing the work.

We express our deepest sense of gratitude to our guide Mrs. A. Indra Refline Missier M.Com., M.Phil., MBA. Assistant Professor, Department of Commerce, for the excellent and untiring guidance throughout the entire process of completing our project.

Finally, we record our sincere thanks to our parents and friends for their encouragement during the work.

With deep sense of gratitude, we thank all who have responded whole heartedly to complete our project.

-The Group

## CHAPTERIZATION

CHAPTER	TITLE	PAGENO
1	INTRODUCTION AND DESIGN OF THE STUDY	1-11
П	THEORETICAL FRAMEWORK OF THE STUDY UNITS	12-37
III	ANALYSIS AND INTERPRETATION OF DATA	38-73
IV	FINDINGS AND SUGGESTIONS	74-77
V	CONCLUSION	78
	ANNEXURE I BIBLIOGRAPHY	
	ANNEXURE II QUESTIONNAIRE	

## LIST OF TABLES

TABLE.NO	TITLE	PAGE.NO
3.1	Age wise classification	39
3.2	Gender wise classification	40
3.3	Educational qualification wise classification	41
3.4	Monthly income wise classification	42
3.5	Working experience	43
3.6	Place of residence	44
3.7	Category of setting the price	45
3.8	Methods used	46
3.9	Working people in the store	47
3.10	Problems faced from distribution	48
3.11	Total budget allotted for promotion	49
3.12	Types of retail stores	50
3.13	Category of product sold out	51
3.14	Total products	52
3.15	Performance of sales promotion	53
3.16	Advertising strategy	54
3.17	Types of approaching customer	55
3.18	Types of customers	56
3.19	Attributes to build a good image	57
3.20	Days of visit	58
3.21	Mode of purchase	59
3.22	Reason for making purchase	60
3.23	Influential advertisement	61
3.24	Discount incentives provided by the stores	62
3.25	Suitable season	63

3.26	Annual sale	64
3.27	Chi – square value between the problems faced from distribution and their types of customers	65-66
3.28	Chi – square value between the advertising strategy and their influential advertisement	67
3.29	Ranking the objectives of retail firms of small scale business.	68-69
3.30	Ranking the frequency of sales promotion offered at your store	70-71
3.31	Ranking the practices of your store which follows the profit maximization	72-73

# A STUDY ON CONSUMER'S BEHAVIOUR RELATING TO RETAIL OUTLETS IN THOOTHUKUDL

Project submitted to Department of Commerce

#### ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

### MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

#### BACHELOR OF COMMERCE

#### Submitted by

NAME	REG. NO
B. MASANA PETCHI	17SUCA33
P. MOHANA	17SUCA34
E. NANDHINI	17SUCA36
M. NANTHINI	17SUCA37
B. NIVETHA	17SUCA39

Under the Supervision of

#### Mrs. P. MARIA SAHAYA ROSSIYANA M.Com., M.Phil., NET



# DEPARTMENT OF COMMERCE (SSC) ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Re-accredited with 'A'' Grade by NAAC)

Thoothukudi

(MARCH 2020)

#### DECLARATION

We have declared that the project entitled "A Study on Consumer's Behaviour relating to Retail Outlets in Thoothukudi" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Mrs. P. Maria Sahaya Rossiyana M.Com., M.Phil., NET. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
B. Masana Petchi	17SUCA33	Masana Pethi. B.
P. Mohana	17SUCA34	Mohana P.
E. Nandhini	17SUCA36	Nandhini E
M. Nanthini	17SUCA37	Nanthini. M
B. Nivetha	17SUCA39	Nivetha. B.

Place:

Date:

#### CERTIFICATE

It is certified that this short term project work entitled "A Study on Consumer's Behaviour relating to Retail Outlets in Thoothukudi" is submitted to St. Mary's College (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 - 2020 by the following students.

Name	Register No.
B. Masana Petchi	17SUCA33
P. Mohana	17SUCA34
E. Nandhini	17SUCA36
M. Nanthini	17SUCA37
B. Nivetha	17SUCA39

Maria Sahays Rossiyana Maria Sahays Rossiyan Signature of the U.D.

Signature of the Director Self Supporting Courses

St. Mary's College (Autonomous) Thoothukudi - 628 001.

Signature of the Principal

**Principal** St. Mary's College (Autonomous) Thoothukudi - 628 001.

#### ACKNOWLEDGEMENT

First of all, we would like to thank God Almighty for showering his abundant blessings upon us throughout this project.

We would like to express our heartfelt thanks to our principal Rev. Dr. Sr. A.S.J. Lucia Rose M.Sc., PGDCA., M.Phil., Ph.D. and our Self-supporting Course Director Rev. Sr. F. Mary Joyce Baby M.A., M.Phil. for their countless encouragement and our department staff who have helped us in our work.

We would like to express our deepest sense of gratitude to Mrs. P. Maria Sahaya Rossiyana M. Com., M.Phil., NET. The head of Department of commerce and Our Guide for her relentless effort and constant support.

We wish to express our heartfelt thanks to our beloved parents for their encouragement and advice which helped us to make our efforts success.

We are very grateful for all our friends and classmates for their valuable help and suggestion during the conduct of this study. It is humble to thank all who have indulged in this project to make it a grand success.

# LIST OF CONTENTS

CHAPTER	TITLE	PAGE NO.
I	INTRODUCTION AND DESIGN OF THE STUDY	1 - 5
II	PROFILE OF THE STUDY	6 - 34
III	ANALYSIS AND INTERPRETATION OF DATA	35 - 65
IV	FINDINGS AND SUGGESTIONS	66 - 68
V	CONCLUSION	69
WZX	ANNEXURE I QUESTIONNAIRE	70 – 74
	ANNEXURE II BIBLIOGRAPHY	75

#### LIST OF TABLES

TABLE NO.	DESCRIPTION	PAGE NO.
3.1	Age of Respondents	35
3.2	Educational qualification of Respondents	36
3.3	Occupation of Respondents	37
3.4	Days preferred to purchase retail outlets	38
3.5	Time preferred to purchase retail outlets	39
3.6	Hours preferred to purchase retail outlets	40
3.7	Period of usage of Retail outlets	41
3.8	Preference of consumers towards retail stores	42
3.9	Quality level of retail outlets	43
3.10	Consumer's preference towards price	44
3.11	Consumer service desk cooperation •	45
3.12	Satisfaction of consumers in maintaining of stock outlets	46
3.13	Satisfaction level in the availability of products	47
3.14	Level of requirements of respondents at retail outlets	48
3.15	The mode of purchase of retail customer	49
3.16	Person accompanying during the purchase of retail outlets	50
3.17	Outlets mostly purchased in retail stores	51
3.18	Benefits gain while purchasing in retail stores	52
3.19	Availability of stock advertised merchandise	53
3.20	Impact of consumers on advertisement of celebrities	54
3.21	Factors which influenced to purchase retail outlets	55
3.22	Reasons for brand preference	56
3.23	Perception level of Respondents to intend to purchase the same brand	57
3.24	Consumer's recommendation of same brand to others	58
3.25	Attractiveness of consumers to visit the retail stores again	59
3.26	Additional facilities needed by others	60
3.27	Consumer's suggestion to others about Retail outlets	61
3.28	Suggestion to Retailers for gaining more customers	62
3.29	Consumer attributes	63
3.30	Consumer's behaviour	64 - 65

#### A STUDY ON EFFECTIVENESS OF ONLINE ADVERTISING

Project submitted to Department of Commerce

#### ST. MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI

Affiliated to

# MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI,

In partial fulfilment of requirements of

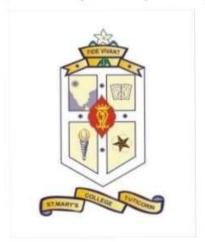
#### BACHELOR OF COMMERCE

#### Submitted by

STUDENTS NAME	REGISTER NO.
S. NEELAVATHY	17SUCA38
A. NOODHANA INDUS	17SUCA40
B. PAVATHARANI	17SUCA41
S. POOMA MAHESWARI	17SUCA43
A. SAHAYA ABISHA	17SUCA46

Under the supervision of

#### Ms. D. SARANYA, M.Com., M.Phil,, SET,



DEPARTMENT OF COMMERCE (SSC)
ST. MARY'S COLLEGE (AUTONOMOUS), TUOOTHUKUDI
(Re-accredited with Grade by NAAC)

March 2020

#### CERTIFICATE

It is to certify that this short time project work entitled "A STUDY ON EFFECTIVENESS OF ONLINE ADVERTISING" submitted to St. Mary's College (Autonomous), affiliated to Manonmaniam Sundaranar University is done in the partial fulfilment of the requirements for the award of the Degree of Bachelor of Commerce and is a recorded work done in the Department or Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019-2020 by the following students.

STUDENTS NAME	REGISTER NO.
S. NEELAVATHY	17SUCA38
A. NOODHANA INDUS	17SUCA40
B. PAVATHARANI	17SUCA41
S. POOMA MAHESWARI	17SUCA43
A. SAHAYA ABISHA	17SUCA46

D. Laranya Signature of the Guide Maria Sahay Rosnyan Signature of the H.O.D

Signature of the Director

Director

Self Supporting Courses

St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Signature of the Principal
Principal
St. Mary's College (Autonomous)
Thoothukudi - 628 001.

Maria Sahays Rossiya Signature of the External Examiner

#### DECLARATION

We hereby declared that the project entitled "A STUDY ON EFFECTIVENESS OF ONLINE ADVERTISING" submitted in partial fulfilment of the requirements for the award of the degree of Bachelor of Commerce is our original work done under the guidance and supervision of MS. D. SARANYA M.Com., M.Phil., SET., This project has not previously formed the basis for the award of any other degree or other similar titles, and it represent entirely as independent work.

NAME OF THE STUDENTS	REGISTER NO.	SIGNATURE
S.NEELAVATHY	17SUCA38	R. Needowathy
A. NOODHANA INDUS	17SUCA40	8. Needwary
B.PAVATHARANI	17SUCA41	B Pavatharan
S. POOMA MAHESWARI	17SUCA43	S. Poroma Mahasan
A. SAHAYA ABISHA	17SUCA46	. St. Usha_

PLACE: Thoothukudi

DATE:

# A STUDY ON THE POPULARITY OF INTERNET BANKING IN TUTICORIN DISTRICT

Project submitted to Department of Commerce

#### ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

#### MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

#### BACHELOR OF COMMERCE

#### Submitted by

NAME	REG. NO
A. SAGAYA MARY SHERLIN	17SUCA45
M. SANKARA RAJESWARI	17SUCA47
V. SANTHANA MARI	17SUCA48
P. SELVA RATHIKA	17SUCA49
M. SHEBANIKA	17SUCA50

Under the Supervision of

Mrs. D. SARANYA M.Com., M.Phil., SET



# DEPARTMENT OF COMMERCE (SSC)

ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

**MARCH 2020** 

#### DECLARATION

We have declared that the project entitled "A Study on the Popularity of Internet Banking In Tuticorin District" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Mrs. D. SARANYA M.Com., M.Phil., SET. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
A. Sagaya Mary Sherlin	17SUCA45	A. Sagaya Mary Short
M. Sankara Rajeswari	17SUCA47	M. Sankara Raje swari
V. Santhana Mari	17SUCA48	V. Santhana Mari
P. Selva Rathika	17SUCA49	P. Solva Rostrika
M. Shebanika	17SUCA50	M Shehanaka

Place: Thoothee keed

Date:

#### CERTIFICATE

It is certified that this short term project work entitled "A Study on the Popularity of Internet Banking in Tuticorin District" is submitted to St. Mary's College (Autonomous), affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 - 2020 by the following students.

Name	Register No.
A. Sagaya Mary Sherlin	17SUCA45
M. Sankara Rajeswari	17SUCA47
V. Santhana Mari	17SUCA48
P. Selva Rathika	17SUCA49
M. Shebanika	17SUCA50

D. Saranya Guide 16/09/2020

Head of the department

Principal St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Director

Self Supporting Courses St. Mary's College (Autonomous)

Thoothukudi - 628 001.

of the External Examiner

#### ACKNOWLEDGEMENT

First of all, we would like to thank God the Almighty for showering his abundant blessings upon us throughout this project.

We would like to express our heartful thanks to our principal Rev. Dr. Sr. A.S.J. Lucia Rose, M.Sc., PGDCA., M.Phil., Ph.D. for her active support and guidance during the course of my studies in the Institute.

We express our beloved thanks to our Director of Self Supporting Courses Rev.Sr.F.Mary

Joyce Baby, M.A., M.Phil for her encouragement in academic activities.

It is our pleasure to extend our thanks to the Head and Assistant Professor of the Department of Commerce (SSC) Mrs. P. Maria Sahayana Rosiyana, M.Com., M.Phil., NET, for her kind co-operation, help, guidance and encouragement for preparing this project report.

I express my sincere gratitude to our guide Mrs.D. Saranya, M.Com., M.Phil., SET for her kind hearted co-operation. Inspite of her busy schedule she has helped us a lot in completing this report successfully.

I take this opportunity to thank all the faculty members of the Department of Commerce (SSC) for their constant inspiration, assistance and resourceful guidance throughout my project.

I extend my heartful thanks to my beloved Parents, Sisters and my dear friends for helping us to complete this project efficiently and effectively.

#### TABLE OF CONTENTS

CHAPTER NO.	TITLE	PAGE NO.
I	INTRODUCTION OF THE STUDY	1-8
П	PROFILE OF THE STUDY	9-27
Ш	ANALYSIS & DATA INTERPETATION	28-51
IV	FINDING AND SUGGESTIONS	52-55
V	CONCLUSION	56
ANNEXURE 1	BIBLIOGRAPHY	
ANNEXURE 2	QUESTIONNAIRE	

# LIST OF TABLES

S. NO.	TITLE	PAGE NO.
3.1	AGE WISE CLASSIFICATION	28
3.2	GENDER WISE CLASSIFICATION	29
3.3	INCOME WISE CLASSIFICATION	30
3.4	EDUCATIONAL STATUS OF THE RESPONDENTS	31
3.5	CLASSIFICATION BASED ON OCCUPATION	32
3.6	AMOUNT SPENT FOR A SINGLE TRANSACTION	33
3.7	FACTORS FOR USING ONLINE BANKING	34
3.8	MODE OF INFORMATION PROVIDED BY BANK	35
3.9	PRODUCT / SERVICES AVAILED FROM THE BANK	36
3.10	PREFERENCE TO CHOOSE INTERNET BANKING SERVICE	37
3.11	REASONS TO CHOOSE ONLINE BANKING SERVICE MORE OFTEN	38
3.12	BANK FROM WHICH INTERNET BANKING SERVICES ARE AVAILED	39
3.13	REASONS FOR CHOOSING ONLINE BANKING SERVICES	40
3.14	SERVICES PROVIDED BY BANK	41
3.15	TYPE OF BANKING PREFERED	42
3.16	NECESSARY FEATURES FOR INTERNET BANKING	43
3.17	TECHNOLOGICALLY ADVANCED BANK	44
3.18	FREQUENTLY USED FEATURE OF INTERNET BANKING	45
3.19	MOST IMPORTANT FACTORS OF AN EFFECTIVE WEBSITE	46
3.20	REASONS FOR USING INTERNET BANKING	47
3.21	OPINION TO THE FACTORS RELATING TO THE INTERNET BANKING	48-49
3.22	RATES TOWARDS THE OBJECTIVES OF INTERNET BANKING	50-51

# CONSUMER ATTITUDE TOWARDS FOOD LABELLING AND INFLUENCE OF FOOD LABELS ON CONSUMER'S PURCHASE DECISION –A STUDY WITH REFERENCE ON THOOTHUKUDI DISTRICT

Project submitted to Departments of Commerce

## ST.MARY'S COLLEGE (AUTONOMOUS) THOOTHUKUDI

Affiliated to

# MANONMANIAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements of

#### **BACHELOR OF COMMERCE**

#### Submitted by

NAME	REG.NO
K.SHIFFANI	17SUCA51
K.V.SMEGA SMYLIN	17SUCA52
B.SNEHA	17SUCA53
M.THASNAVISH JENISHA	17SUCA56
A.USHA	17SUCA57

Under the Supervision of

Dr.T.Priyanka M.Com., MBA., Ph.D



# DEPARTMENT OF COMMERCE (SSC) ST.MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI (Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

(MARCH 2020)

#### DECLARATION

We have declared that the project entitled "Consumer Attitude Towards Food Labelling And Influence Of Food Labels On Consumer's Purchase Decision -A Study With Reference on Thoothukudi District" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Dr.T.Priyanka M.Com., MBA.,Ph.D. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

Name of the students	Register No.	Signature of the students
K.SHIFFANI	17SUCA51	Shiffani K
K.V.SMEGA SMYLIN	17SUCA52	K.V. Smega Snufin.
B.SNEHA	17SUCA53	Sneho B
M.THASNAVISH JENISHA	17SUCA56	M. Thousrainsh Jewisha
A.USHA	17SUCA57	A. usha.

Place:

Date:

#### CERTIFICATE

It is certified that this short term project work entitled "Consumer Attitude Towards Food Labelling And Influence Of Food Labels On Consumer's Purchase Decision -A Study With Reference To Thoothukudi District" is submitted to St. Mary's College (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of "Bachelor of Commerce" and is a record of work done in the Department of Commerce (SSC), St. Mary's College (Autonomous), Thoothukudi during the year 2019 – 2020 by the following students.

Name	Register No.		
K.SHIFFANI	17SUCA51		
K.V.SMEGA SMYLIN	17SUCA52		
B.SNEHA	17SUCA53		
M.THASNAVISH JENISHA	17SUCA56		
A.USHA	17SUCA57		

Signature of the Guide

Signature of the H.O.D

Signature of the Director
Director
Self Supporting Courses
St. Mary's College (Autonomous)

Thoothukudi - 628 001.

Signature of the Principal
Principal
St. Mary's College (Autonomous)
Thoothukudi - 628 001.

Signature of the External Examiner

#### ACKNOWLEDGEMENT

We acknowledge the abundant blessings and grace of God, Almighty who has always been our source of energy and knowledge for completing this project.

We extend our sincere thanks to Principal Rev.Dr.Sr.A.S.J.LuciaRose, M.SC.,PGDCA.,M.Phil.,Ph.D. St. Mary's College (Autonomous), Thoothukudi, for the constant encouragement and blessings for doing this work successfully.

We express our beloved thanks to our Director of Self Supporting Courses

Rev.Sr.F.Mary Joyce Baby M.A., M.Phil., for her encouragement in academic activities.

It is our pleasure to extend our thanks to the Head of the Department of Commerce Mrs.P.MariaSahaya Rossiyana,M.com.,M.Phil.Net, and all the faculty members in the department for their valuable suggestions and encouragement in completing the work.

We express our deepest sense of gratitude to our guide Mrs.Dr.T.Priyanka M.Com.,MBA.,Ph.D., Assistant Professor, Department of commerce(ssc),St. Mary's College (Autonomous), Thoothukudi, for the excellent and untiring guidance throughout the entire process of completing our project.

Finally we record our sincere thanks to our parents and friends for their encouragement during the work. It is humble to thank who are all indulged in this project to make it a grand success.

#### CHAPTERISATION:

A Project Entitled "Consumer Attitude Towards Food Labelling And Influence Of Food Labels On Consumer's Purchase Decision -A Study With Reference To Thoothukudi District"

CHAPTER NO.	TITLE	PAGE NO.
Chapter-I	INTRODUCTION	1-5
Chapter-II	PROFILE OF THE STUDY	6-26
Chapter-III	ANALYSIS & INTERPRETATION	27-50
Chapter-IV	FINDINGS & SUGGESTIONS	51-52
Chapter-V	CONCLUSIONS	53
Annexure-I	QUESTIONNAIRE	
Annexure-II	BIBLOGRAPHY	

## LIST OF THE TABLES

SLNO	PARTICULARS	PAGE NO
3.1	MARITAL STATUS WISE CLASSIFICATION	27
3.2	AGE WISE CLASSIFICATION OF RESPONDENTS	28
3.3	GENDERWISE CLASSIFICATION OF RESPONDENT	29
3.4	INDIVIDUALS READING FOOD LABEL	30
3.5	READING FOOD LABELS FOR NEW PRODUCT	31
3.6	UNDERSTANDING LEVEL OF INFORMATION ON FOOD LABEL	32
3.7	DOES FOOD LABEL ENHANCE BUYING HABIT	33
3.8	IS FOOD LABELLING CONVINCING	34
3.9	NOTICING INFORMATION GIVEN IN THE LABEL	35
3.10	FIND FOOD LABEL INFORMATIVE	36
3.11	USES THE INFO PANEL TO MAKE DECISION	37
3.12	FOOD LABEL INFLUENCE CUSTOMERS TO PURCHASE	38
3.13	IS FOOD LABELLING TOO TECHNICAL	39
3.14	VARIOUS FEATURES OF FOOD LABELLING ATTRACTS TO BUY THE PRODUCT	40
3.15	IS FOOD LABELLING HELPFUL IN DETERMINING WHICH PRODUCT TO BUY	41
3.16	TYPE OF FOOD LABELS THAT GENERALLY ATTRACTS THE CUSTOMERS	42
3.17	FOOD LABELLING MAKES STRONG PERCEPTION ABOUT A PRODUCT IN MIND	43
3.18	INFLUENCES TO BUY A PARTICULAR PRODUCT	44
3.19	PREFERABLE VARIABLES OF FOOD LABELS	45
3.20	IS WASTAGE OF FOOD AVOIDABLE\UNAVOIDABLE WITH FOOD LABEL INFORMATION	46
3.21	DIFFICULTIES FACED BY THE CUSTOMERS IN READING FOOD LABELS	47
3.22	EFFECTIVE STRATERGY FOR PROMOTION OF THE PRODUCT	48
3.23	CUSTOMER'S SATISFACTION	49
3.24	CUSTOMER'S SATISFACTION	50

# A STUDY ON CONSUMER PREFERENCE TOWARDS HERBAL FACIAL CREAM IN TUTICORIN

Projects submitted to Department of commerce

#### ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

Affiliated to

## MANONMANIYAM SUNDARANAR UNIVERSITY, TIRUNELVELI

In partial fulfilment of the requirements for the award of the degree of

#### BACHELOR OF COMMERCE

#### Submitted by

NAME	REGISTER NUMBER	
P. STEFFINA	17SUCA54	
R. VAIDEVI	179UCA59	
G. VIJAYALAKSHMI	17SUCA60	
R. VINOTHINI	17SUCA61	
S. VINU PARKAVI	17SUCA62	

Under the supervision of

Dr. R. JENIFER TRINA M.Com., M.Phil., MBA., Ph.D.



#### DEPARTMENT OF COMMERCE (SSC)

### ST. MARY'S COLLEGE (AUTONOMOUS), THOOTHUKUDI

(Reaccredited with 'A+' Grade by NAAC)

Thoothukudi

(March 2020)

#### CERTIFICATE

It is certified that this short term project work entitled "A STUDY ON CONSUMER PREFERENCE TOWARDS HERBAL FACIAL CREAM IN THOOTHUKUDI" is submitted to St. Mary's college (Autonomous) affiliated to Manonmaniam Sundaranar University is partial fulfilment of the requirements for the degree of Bachelor of Commerce and is a record of work done in the Department of Commerce (SSC), St. Mary's college (Autonomous), Thoothukudi during the year 2019 – 2020 by the following students.

NAME	REGISTER NUMBER		
P. Steffina	17SUCA54		
R. Vaidevi	17SUCA59		
G. Vijayalakshmi	17SUCA60		
R. Vinothini	17SUCA61		
S. VinuParkavi	17SUCA62		

Signature of the Guide

Signature of the H.O.D

Signature of the Director
Director

Self Supporting Courses
St. Mary's College (Autonomous)
Thoothukudi - 628 001.

Signature of the Principal

**Principal** 

St. Mary's College (Autonomous)
Thoothukudi - 628 001.

Signature of the External Examiner

Shyrico Verus

#### DECLARATION

We have declared that the project entitled "A Study on consumer preference towards herbal facial cream in Thoothukudi" is submitted in partial fulfilment of the requirements for the degree in our original work done under the guidance and supervision of Dr. R. Jenifer Trina M.Com., M.Phil., MBA., Ph.D. This project has not previously formed the bases of award of any similar titles and it represents entirely an independent work.

NAME OF THE STUDENTS	REGISTER NUMBER	SIGNATURE OF THE STUDENTS
P. Steffina	17SUCA54	Ste ria
R. Vaidevi	17SUCA59	R. Vaidovi
G. Vijayalakshmi	17SUCA60	G. 2h_
R. Vinothini	17SUCA61	R. Vinothini
S. VinuParkavi	17SUCA62	SVINUPOL

**			
P	ı	CO	
	ıa	··	

Date:

#### ACKNOWLEDGEMENT

We acknowledge the abundant blessing and grace of Almighty God who has always been my source of energy and knowledge.

We extend my sincere thanks to Dr. Sr. A.S.J. Lucia Rose M.Sc., M.Phil., Ph.D., PGDCA. Principal, St. Mary's College (Autonomous), Thoothukudi, for the constant encouragement and blessings for doing this work successfully.

We express our beloved thanks to our Director of Self-Supporting Courses Rev. Sr. F. Mary Joyce Baby for her encouragement in academic activities.

It is our real pleasure to extend our thanks to the Head of the Department of commerce Ms. P. Mariya Sahaya Rossiyana M.Com., M.Phil., NET and all the faculty members in the department for their valuable suggestions and encouragement in completing the work.

We express our deepest sense of gratitude to our guide **Dr. R. Jenifer Trina M.Com.**, **M.Phil.**, **MBA.**, **Ph.D.**Assistant professor, Department of Commerce (SSC). St. Mary'sCollege (Autonomous), Thoothukudi, for the excellent and untiring guidance throughout the entire process of completing our project.

Finally, we record my sincere thanks to our parents and friends for their encouragement during the work. With deep sense of gratitude, we thank all who have responded whole heartedly to complete our project.

-The Group

#### CHAPTERISATION

1		INTRODUCTION AND DESIGN OF THE STUDY	1-8
	1.1	Introduction	
	1.2	Operational definition	
	1.3	Statement of the Problem	
	1.4	Objective of the study	
	1.5	Scope of the study	
	1.6	Collection of data	
	1.7	Sampling design	
	1.8	Construction of tools	
	1.9	Application of statistical tools	
	1.10	Review of literature	
	1.11	Limitations of the study	
	1,12	Chapter Scheme	

n		PROFILE OF THE STUDY	9-34
	2.1	HERBAL FACIAL CREAMS	
	2.2	PROFILE OF THE CONSUMERS IN THOOTHUKUDI	
	2.3	HERBAL COSMETIC INDUSTRY – A BRIEF PROFILE	
	2.4	ROLE OF ADVERTISEMENTS	
	2.5	VARIOUS BRANDS OF HERBAL FACIAL CREAMS	
	2.6	DIFFERENT RANGES OF FACIAL PRODUCTS	
ш		ANALYSIS AND INTERPRETATION OF DATA	35-54
IV		FINDINGS AND SUGGESTIONS	55-57
V		CONCLUSION	58
		ANNEXURE	59-64
		1. Bibliography	
		2. Questionnaire	

## LIST OF TABLES

S.NO	Title	Page No
3.1	Age wise classification of Respondents	36
3.2	Gender wise classification of Respondents	37
3.3	Income wise classification of Respondents	38
3.4	Consumer's preference towards different brands of herbal facial creams	39
3.5	Usage of the cream by the respondent per day	40
3.6	Frequency of purchase of the creams	41
3.7	Forms of package of facial creams	42
3.8	Reasons for switching over to a herbal brand	43
3.9	Factors that influence the consumer to prefer the Brand	44
3.10	Reason for using different Brands of facial cream	45
3.11	Reason for switching over to a new Brand	46
3.12	Consumer Response on side effects of the facial cream	47
3.13	Perfect Quantity and Quality of facial cream	48
3.14	Usage of the cream by family members	49
3.15	Reliability of Advertisement on facial cream	50
3.16	Consumer Response on the price charged of the Brand	51
3.17	Consumers preference Towards Different Fragrance	52
3.18	Ranking the purchase Decision while Buying a facial cream	53
3.19	Ranking the best brands of Herbal facial creams	54